

**SALLISAW MUNICIPAL AUTHORITY
SPECIAL MEETING**

August 13, 2021

**Time: Immediately Following the
Meeting of the Board of City Commissioners**

**City Hall
3rd Floor Conference Room
115 East Choctaw
Sallisaw, OK**

A G E N D A

- 1. Meeting called to order**
- 2. Declaration of a quorum**
- 3. Discuss and Consider Approval of Staff's Recommendation to Award Contract for North Substation Improvements to Alterman Energy, of Grapevine, Texas, in the Amount of \$774,000.00**
- 4. Administrative Reports**
- 5. Adjourn**

Posted: AUGUST 11, 2021

Time: 9:00 A.M.

Dianna Davis

AGENDA ITEM COMMENTARY

Meeting Date: August 13, 2021
Board: Sallisaw Municipal Authority
Subject: North Substation Improvements

ITEM TITLE: Discuss and Consider Approval of Staff's Recommendation to Award Contract for North Substation Improvements to Alterman Energy, of Grapevine, Texas, in the Amount of \$774,000.00

INITIATOR: General Manager
Electric Superintendent

STAFF INFORMATION SOURCE: Olsson Engineering
Alterman Energy

BACKGROUND: On August 5, 2021, bids were publicly opened for the Sallisaw North Substation Improvements project.

- Power Line Services, Inc \$578,923.66 -incomplete bid
- Alterman Energy \$774,000.00 -complete bid
- Integrated Power Company \$878,346.00 -incomplete bid
- Emerald Electrical Consultants \$1,241,116.75 -complete bid

The bid submitted by Alterman Energy is complete and responsive to the bid specifications. Olsson Engineering and SMA staff recommend that the contract for the North Substation Improvements be awarded to Alterman Energy.

EXHIBITS: 1. North Substation Bid Recommendation

KEY ISSUES:

1. The low bidder, Power Line Services, Inc, did not bid materials for the overhead distribution line. Their bid is incomplete.
2. The third lowest bid, Integrated Power Company, is incomplete. They did not acknowledge addendum #2 of the bid specifications.

FUNDING SOURCE: SMA Bond Series 2020
Grant funds from the Economic Development Administration.

RECOMMENDATION: Staff recommends award of bid for the North Substation Improvements to Alterman Energy in the amount of \$774,000.00.

August 9, 2021



Mr. Keith Skelton
Municipal Authority of Sallisaw, OK
115 E Choctaw
Sallisaw, OK 74955

RE: Bid Tabulation and Recommendation
North Substation Improvements

Dear Mr. Skelton and Board Members;

On Thursday, August 5, 2021 at 10 am bids were publicly opened and read aloud for the above referenced project. There were 4 bids received and read - all bids were read as three parts: substation, overhead distribution, and total;

Power Line Services, INC	Irving, TX	\$484,949.95 – substation \$93,973.71 – overhead distribution \$578,923.66 – total
Alterman Energy	Grapevine, TX	\$493,700 – substation \$280,300 – overhead distribution \$774,000 – total
Integrated Power Company	North Platte, NE	\$610,474 – substation \$267,872 – overhead distribution \$878,346 – total
Emerald Electrical Consultants	Winston, GA	\$741,463.64 – substation \$499,653.11 – overhead distribution \$1,241,116.75 – total



The low bid was submitted by Power Line Services, Inc of Irving, TX in the amount of \$578,923.66. The second lowest bid was submitted by Alterman Energy of Grapevine, TX in the amount of \$774,000.

I reviewed all the bids and believe the lowest bidder has in incomplete bid due to not including material in their Overhead Distribution portion of the bid. Addendum 2 Note 3 states "Unless otherwise specified in addendum or bid documentation, contractor will be responsible for all material procurement and installation."

The second lowest bid appears to be complete and responsive. Our recommendation is to award the contract to Alterman Energy as it is the lowest complete and responsive bid.

The third lowest bid appears to be incomplete as it did not include and acknowledgement of Addendum 2.

The highest bid appears to be complete and responsive also.

The information contained herein, and the tabulation chart is provided to you for reference and use in your decision to award the contract. Thank you for the opportunity to serve the needs of Sallisaw. I look forward to the successful completion of this project with you.

Sincerely,

Matthew J. Robinson, P. E.
Senior Client Consultant – Power
Olsson