

**SALLISAW MUNICIPAL AUTHORITY
REGULAR MEETING**

May 13, 2024

**Time: Immediately Following the
Meeting of the Board of City Commissioners**

**Council Chambers
113 North Elm Street
Sallisaw, Oklahoma**

A G E N D A

“POSSIBLE ACTION” INCLUDES, BUT IS NOT LIMITED TO, APPROVAL, AUTHORIZATION, ADOPTION, REJECTION, DENIAL, AMENDMENT, TAKING NO ACTION, OR TAKING THE ITEM FOR DISPOSITION AT A LATER DATE OR TIME.

- 1. Meeting called to order**
- 2. Declaration of a quorum**
- 3. Discussion and possible action on minutes of regular meeting of April 8, 2024**
- 4. Discussion and consider authorizing the purchase of property situated at the Northwest corner of Quesenbury and Elm streets by paying \$360,000.00 to be financed through note and mortgage and, to take any appropriate action authorizing Ernie Martens, Chairman of the Board to execute any instrument necessary to facilitate such, including execution of any conveyance of part of the old railroad station grounds property; and possible action on Resolution 2024-03; *A resolution authorizing the incurring of indebtedness in the amount of \$360,000.00 for the purchase of said real property***
- 5. Discussion and consider possible action on the purchase of real property situated on North Wheeler Avenue, being Lot 1 of SHH LLC Addition, and to consider paying \$445,000.00 to be financed through note and mortgage, and to take any appropriate action authorizing Ernie Martens, Chairman,**

to execute any instrument necessary to facilitate such purchase; and possible action on Resolution 2024-04; *A resolution authorizing the incurring of indebtedness in the amount of \$445,000.00 for the purchase of real property*

- 6. Discussion and possible action on request to declare one (1) Al-Jon Advantage 525 Landfill Compactor surplus and authorize staff to use it as a trade-in for a new unit**
- 7. Discussion and possible action on request to purchase one (1) Remanufactured Aljon ADV 525 Landfill Compactor, with trade in, from Tri County Equipment and Repair of Pierson, Michigan, in the amount of \$618,000.00; and authorize purchase via a lease purchase agreement through the Sallisaw Municipal Authority**
- 8. Discuss and consider approval of SMA Resolution 2024-05, *A Resolution Authorizing Execution of a Lease Purchase Agreement on Equipment (Compactor)***
- 9. Consider Approval of Resolution 2024-06; *A Resolution Adopting Rates and Fees for the Telecommunications Services Known as DiamondNet, Establishing Certain Rates and Fees for the Sallisaw Municipal Authority, and Superseding Previous Resolutions***
- 10. Discussion and possible action on Lease Agreement between Cadena Entertainment, LLC and The Sallisaw Municipal Authority for use of rodeo grounds on June 8 and 9, 2024 for the X Metal Riders - Moto Xtreme Circus and authorize the City Attorney and/or City Clerk to finalize agreement requirements**
- 11. Administrative reports**
- 12. Adjourn**

Posted: May 9, 2024

Time: 4:50 p.m.

Kim Jamison

MINUTES
SALLISAW MUNICIPAL AUTHORITY
REGULAR MEETING
APRIL 8, 2024

The Sallisaw Municipal Authority met in a regular meeting on April 8, 2024, in the Council Chambers, 113 North Elm, Sallisaw. Notice of the meeting was given by emailing Sequoyah County Times; by emailing KXXMX; by posting at city hall on April 5, 2024, at 12:50 p.m.; by posting on the city's website; and, by giving notice to the City Clerk.

Members present:	Ernie Martens, Ronnie Lowe, Josh Bailey, Julian Mendiola, Kristin Peerson,	Chairman Trustee, Ward 1 Trustee, Ward 2 Trustee, Ward 3 Trustee, Ward 4
Members absent:	None	
Staff present:	Keith Skelton, John R. Montgomery, Kim Jamison, Robin Haggard, Keith Miller, Terry Franklin, George Bormann, Clint Smith, Christian Sizemore, Caleb Dotson,	General Manager City Attorney Secretary Director of Finance Building Development Director Chief of Police Economic Development Director IT Manager Network Manager Patrolman
Others present:	Lynn Adams; Lenora Skelton; Brad Hamilton; Jeannie Richardson; Margaret Keaton; Others Unidentified.	

Meeting called to order

Chairman Martens called the meeting to order. The meeting began at 7:28 p.m.

Declaration of a quorum

A quorum was declared present.

Discussion and possible action on minutes of regular meeting of March 11, 2024 and special meeting of March 26, 2024

Motion was made by Mendiola, seconded by Lowe, for approval of minutes as presented. Vote: Mendiola aye; Lowe aye; Bailey aye; Peerson aye; Martens aye. Motion carried 5-0.

Discussion and possible action on the proposed Letter of Agreement between Willdan Financial Services and the Sallisaw Municipal Authority for the performance of market valuation and cost of service studies for the Sallisaw Municipal Landfill

Motion was made by Bailey, seconded by Peerson, to deny the Letter of Agreement with Willdan Financial Services. Vote: Bailey aye; Peerson aye; Lowe naye; Mendiola aye; Martens aye. Motion carried 4-1.

Discussion and possible action on Electric AMI submittals to the Grand River Dam Authority and move forward with the electric meter AMI project

Motion was made by Mendiola, seconded by Bailey, for approval of the submittals and continuing with the project. Vote: Mendiola aye; Bailey aye; Lowe aye; Peerson aye; Martens aye. Motion carried 5-0.

Discussion and possible action to award bid for AMI water meters to Utility Technology Services, Oklahoma City, OK, for the purchase and installation of AMI Water Meters, in the amount of \$1,514,300.00

Acceptance of bids

Motion was made by Mendiola, seconded by Peerson, to accept bids. Vote: Mendiola aye; Peerson aye; Lowe aye; Bailey aye; Martens aye. Motion carried 5-0.

Award of contract to Utility Technology Services

Motion was made by Mendiola, seconded by Bailey, to award contract to Utility Technology Services in the amount of \$1,514,300.00. Vote: Mendiola aye; Bailey aye; Lowe aye; Peerson aye; Martens aye. Motion carried 5-0.

Discussion and possible action on staff's request to invest a Sallisaw Municipal Authority Certificate of Deposit with Local Bank for 280 days at 5.47% Interest

Motion was made by Mendiola, seconded by Bailey, to invest a Sallisaw Municipal Authority Certificate of Deposit with Local Bank for 280 days at 5.47% interest. Vote: Mendiola aye; Bailey aye; Lowe aye; Peerson aye; Martens aye. Motion carried 5-0.

Discussion and possible action on the Lease Agreement between Ralph Jones and The Sallisaw Municipal Authority for use of rodeo grounds; and authorize the city attorney, city manager, and/or city clerk to finalize details of insurance and payment

Motion was made by Mendiola, seconded by Peerson, to approve the Lease Agreement with Ralph Jones and to authorize the city attorney, city manager, and/or city clerk to finalize insurance and payment. Vote: Mendiola aye; Peerson aye; Lowe aye; Bailey aye; Martens aye. Motion carried 5-0.

Discussion and possible action on Lease Agreement between the Sallisaw Municipal Authority and the OK JRA for use of the rodeo grounds; and authorize the city attorney, city manager, and/or city clerk to finalize details of insurance

Motion was made by Mendiola, seconded by Peerson, for approval of lease agreement with the OK JRA and to authorize the city attorney, city manager and/or city clerk to finalize the insurance. Vote: Mendiola aye; Peerson aye; Lowe aye; Bailey aye; Martens aye. Motion carried 5-0.

Administrative reports

None.

Adjourn

Motion was made by Lowe, seconded by Peerson, to adjourn the meeting. Vote: Lowe aye; Peerson aye; Bailey aye; Mendiola aye; Martens aye. Motion carried 5-0. The meeting ended at 7:48 p.m.

Approved this 13th day of May 2024.

Secretary to the Authority

(SEAL)

AGENDA ITEM COMMENTARY

Meeting Date: May 13, 2024
Board: Sallisaw Municipal Authority
Subject: Resolution 2024-03

ITEM TITLE: Discussion and consider authorizing the purchase of property situated at the Northwest corner of Quesenbury and Elm streets by paying \$360,000.00 to be financed through note and mortgage and, to take any appropriate action authorizing Ernie Martens, Chairman of the Board to execute any instrument necessary to facilitate such, including execution of any conveyance of part of the old railroad station grounds property; and possible action on Resolution 2024-03; *A resolution authorizing the incurring of indebtedness in the amount of \$360,000.00 for the purchase of said real property*

INITIATOR: Manager
City Attorney

STAFF INFORMATION SOURCE: Manager
City Attorney

BACKGROUND: Approval of this Resolution will allow for the purchase of the old Cookson Hills building located on the corner of Elm & Quesenbury. Bids were requested for a 120-month term. Bids were received from National Bank, Local Bank, Firststar Bank, and Armstrong Bank. National Bank returned a bid with the lowest interest rate.

- National Bank - 5.10%
- Local Bank - 5.29%
- Armstrong Bank - 6.138%
- Firststar Bank - 6.95%

EXHIBITS: 1. SMA.Res.24.03.purchase real property.Martin
2. Tally Sheet.Old Cookson Building Bank Bids

KEY ISSUES: N/A

FUNDING SOURCE: Promissory Note and Mortgage

RECOMMENDATION:

1. Approval of purchase and all items related.
2. Approval of Resolution 2024-03.

RESOLUTION 2024-03

A RESOLUTION AUTHORIZING THE INCURRING OF INDEBTEDNESS IN THE AMOUNT OF \$360,000.00 FOR THE PURCHASE OF REAL PROPERTY

WHEREAS, it is necessary and in the best interests of the Sallisaw Municipal Authority that provisions be made to secure financing for the purpose of acquiring the old Cookson Hills Building property adjacent to property owned by the City of Sallisaw to serve public purpose, the property to be acquired being more particularly described as follows:

Lots 1 and 2, Block 2 of the Original Town of Sallisaw, Oklahoma; and,

Lot 1 and East 35 feet of Lot 2, Block 2, Quesenbury Addition No. 2 to the Town of Sallisaw, Oklahoma; and

NOW, THEREFORE, BE IT RESOLVED BY THE TRUSTEES OF THE SALLISAW MUNICIPAL AUTHORITY:

SECTION 1. The Sallisaw Municipal Authority is hereby authorized to incur indebtedness by the issuance of its Promissory Note or Notes in the principal amount not to exceed Three Hundred and Sixty Thousand Dollars (\$360,000.00). The Chairman and Secretary of the Board of Trustees are hereby authorized and directed to execute, attest, and affix the seal of the Sallisaw Municipal Authority, in the principal amount not to exceed Three Hundred and Sixty Thousand Dollars (\$360,000.00), bearing interest at a fixed rate and deliver the same to the lowest bidder, National Bank of Sallisaw, a division of The First National Bank of Fort Smith, Arkansas, securing the same by a Mortgage on the above described property, on behalf of itself and all other purchasers thereof.

SECTION 2. The Chairman and the Secretary of the Board of Trustees further are authorized to execute all other documents and instruments necessary or convenient to the delivery of said Note and Mortgage and receipt of the proceeds thereof by the Authority.

ADOPTED this 13th day of May, 2024.

SALLISAW MUNICIPAL AUTHORITY

By: _____

ERNIE MARTENS, Chairman

ATTEST:

KIM JAMISON, Secretary

[S E A L]

Promissory Note Quotes
Old Cookson Hills Building
101 West Quesenbury
Due Date: April 24, 2024, 10:00 am.

Bank	% Rate	Monthly Payment	Term
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120 Month Term

National Bank	5.10%	\$3,836.00	120 Months
Local Bank	5.29%	\$3,870.25	120 months
Armstrong Bank	6.138%	\$4,040.82	120 months
Firststar Bank	6.95%	\$4,170.63	120 months

60 Month Term

National Bank	4.95%	\$3,810.00	60 months
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AGENDA ITEM COMMENTARY

Meeting Date: May 13, 2024
Board: Sallisaw Municipal Authority
Subject: Property Purchase

ITEM TITLE: Discussion and consider possible action on the purchase of real property situated on North Wheeler Avenue, being Lot 1 of SHH LLC Addition, and to consider paying \$445,000.00 to be financed through note and mortgage, and to take any appropriate action authorizing Ernie Martens, Chairman, to execute any instrument necessary to facilitate such purchase; and possible action on Resolution 2024-04; *A resolution authorizing the incurring of indebtedness in the amount of \$445,000.00 for the purchase of real property*

INITIATOR: City Manager
City Attorney

STAFF INFORMATION SOURCE: City Manager
City Attorney

BACKGROUND: On April 8th, the Board of City Commissioners approved the purchase of the property located at 2600 North Wheeler Avenue. We request approval by the Trustees of the SMA to complete the purchase.

EXHIBITS: 1. SMA.Res.24.04.purchase real property.Udoug
2. Tally Sheet.N Wheeler Property

KEY ISSUES: The plan is for the building to be utilized by the electric department. The building will give the department more work space, in addition to being able to keep their trucks in a covered area out of the elements.

FUNDING SOURCE: SMA Promissory note and mortgage.

RECOMMENDATION:

1. Approval of purchase and all items related.
2. Approval of Resolution 2024-04.

RESOLUTION 2024-04

A RESOLUTION AUTHORIZING THE INCURRING OF INDEBTEDNESS IN THE AMOUNT OF \$445,000.00 FOR THE PURCHASE OF REAL PROPERTY

WHEREAS, it is advantageous to acquire property for the use of the electric department from SHH LLC; and

WHEREAS, it is necessary and in the best interests of the Sallisaw Municipal Authority that provisions be made to secure financing for the purpose of acquiring a part of the old Chevrolet Dealership property, to serve public purpose and to be used for facilities for Sallisaw Municipal Authority, the property to be acquired being more particularly described as follows:

Lot 1, of SHH LLC Addition to the City of Sallisaw, Sequoyah County, Oklahoma, SUBJECT to easements shown on the Plat and subject to an Easement described as:

A 20 foot easement being situated in a part of Lot 1, of SHH LLC Addition to the City of Sallisaw, Sequoyah County, Oklahoma. The described easement being created by Kelly Osburn, Oklahoma PLS# 1628 on January 22, 2020. The basis of bearing for the described easement is North-South along the East line of the SE $\frac{1}{4}$ of said Section 29 and is more particularly described as:

Beginning at the NW corner of said Lot 1; thence along the North line thereof S86°42'55"E 21.15 feet to a set magnail w/shiner; thence S19°11'55"W 161.40 feet to a set magnail w/shiner; thence N70°48'05"W 20.00 feet to an existing magnail w/whisker on the West line of said Lot 1, also being the East right-of-way line of Highway 59; thence along said West line and said right-of-way line N19°11'55"E 150.33 feet to a magnail w/whisker; thence N15°23'04"E 5.29 feet to the point of beginning.

NOW, THEREFORE, BE IT RESOLVED BY THE TRUSTEES OF THE SALLISAW MUNICIPAL AUTHORITY:

SECTION 1. The Sallisaw Municipal Authority is hereby authorized to incur indebtedness by the issuance of its Promissory Note or Notes in the principal amount not to exceed Four Hundred and Forty-Five Thousand Dollars (\$445,000.00). The Chairman and Secretary of the Board of Trustees are hereby authorized and directed to execute, attest, and affix the seal of the Sallisaw Municipal Authority, in the principal amount not to exceed Four Hundred and Forty-Five Thousand Dollars (\$445,000.00), bearing interest at a fixed rate and deliver the same to the lowest bidder, National Bank of Sallisaw, a division of The First National Bank of Fort Smith, Arkansas, securing the same by a Mortgage on the above described property, on behalf of itself and all other purchasers thereof.

SECTION 2. The Chairman and the Secretary of the Board of Trustees further are authorized to execute all other documents and instruments necessary or convenient to the delivery of said Note and Mortgage and receipt of the proceeds thereof by the Authority.

ADOPTED this 13th day of May, 2024.

SALLISAW MUNICIPAL AUTHORITY

By:

ERNIE MARTENS, Chairman

ATTEST:

KIM JAMISON, Secretary

[S E A L]

Promissory Note Quotes
2600 N Wheeler Property
Due Date: May 3, 2024, 10:00 am.
\$445,000.00 for 120 months.

<u>Bank</u>	<u>% Rate</u>	<u>Monthly Payment</u>	<u>Term</u>
<u>120 Month Term</u>			
National Bank	5.049%	\$4,731.64	120 Months
Local Bank	5.29%	\$4,784.36	120 months
Armstrong Bank	6.138%	\$4,994.24	120 months
Firststar Bank	6.95%	\$5,155.37	120 months

AGENDA ITEM COMMENTARY

Meeting Date: May 13, 2024
Board: Sallisaw Municipal Authority
Subject: Surplus of Al-Jon Compactor

ITEM TITLE: Discussion and possible action on request to declare one (1) Al-Jon Advantage 525 Landfill Compactor surplus and authorize staff to use it as a trade-in for a new unit

INITIATOR: General Manager
Landfill Superintendent

STAFF INFORMATION SOURCE: Landfill Superintendnet
City Asset Records

BACKGROUND: Staff is requesting to declare asset number 90.0440.00, an Al-Jon Advantage 525 Landfill Compactor, as surplus for purposes of trade for a new unit. This unit was purchased in December 2011. It currently has 11,159 hours of use on it. We will maintain possession of this asset, and continue to use it, until the new unit is delivered. The trade in value of this unit is \$40,000.00

EXHIBITS: 1. SN 14220.IMG_2624
2. SN 14220.IMG_2625
3. 14220 Asset Info

KEY ISSUES:

- Our landfill currently operates three landfill compactors. All the compactors are starting to get a lot of hours on them.
- New unit is a completely rebuilt Al-Jon core with a re-manufactured CAT engine.

FUNDING SOURCE: NA

RECOMMENDATION: Staff recommends declaring one (1) Al-Jon Advatage 525 Landfill Compactor, asset 90.0440.00, as surplus for purpose of trade.





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Asset Inquiry 

Asset: Asset ▾   709 of 1007  

90.0440.00	AL JON ADVANTAGE 525 COMPACTOR	Total cost:	414,432.00
	Classification: 940 SMA EQUIPMENT	Total depreciation:	389,432.00
	Acquisition date: 12/01/2011	Book value:	25,000.00

Asset Depreciation Allocations Transactions Related Assets Groups Attachments Notes

Condition:	New	Insurance information	
Manufacturer:	ALJON	Carrier:	
Model:	ADVANTAGE 525	Policy number:	
Serial number:	14220-R	Replacement cost:	.00
Tag number:	440		
Tag location:			
Last inventory date:			
Physical location:	504		
Additional fields:			

AGENDA ITEM COMMENTARY

Meeting Date: May 13, 2024
Board: Sallisaw Municipal Authority
Subject: Purchase of ADV 525 Landfill Compactor

ITEM TITLE: Discussion and possible action on request to purchase one (1) Remanufactured Aljon ADV 525 Landfill Compactor, with trade in, from Tri County Equipment and Repair of Pierson, Michigan, in the amount of \$618,000.00; and authorize purchase via a lease purchase agreement through the Sallisaw Municipal Authority

INITIATOR: General Manager
Landfill Superintendent

STAFF INFORMATION SOURCE: Tri County Equipment and Repair

BACKGROUND: This unit will replace one of the current three (3) compactors we have at the landfill. The new unit is a re-manufactured core with a re-manufactured CAT C15, Tier 3 engine, final drives, new wheels and cleat. The new unit will also include an auto greaser.

Tri County is the only manufacturer that rebuilds Aljon Compactors. These units are easy to operate and our crews are very familiar with the operation and maintenance of the equipment.

EXHIBITS: 1. 070324 ADV 525 14952 Exchange Proposal Rev C

KEY ISSUES:

- The new unit will come with a 3 year / 6,000 hour powertrain warranty.
- The total machine warranty is 6 months, unlimited hours.
- The cost for the new unit includes a trade in value of \$40,000 for an existing 2011 Al-Jon Advantage 500 compactor we have at the landfill. The existing unit has 11,159 hours on it and was purchased in December 2011. For comparison, a 2015 Al-Jon Advantage 500 compactor, with 3,663 hours, was sold in 2023 on [govdeals.com](https://www.govdeals.com) for \$26,500.00. (Source: <https://www.govdeals.com/asset/258/12209>)
- Tri County expects to begin the unit build in June. If so, delivery may be in the September / October time frame.

FUNDING SOURCE: Sallisaw Municipal Authority, via lease purchase agreement.

RECOMMENDATION: Staff recommends approval of the purchase of one (1) Aljon ADV 525 Remanufactured Landfill Compactor from Tri County Equipment and Repair, and authorize purchase via a lease purchase

agreement.



A Subsidiary of BBR, Inc.

Your Great Lakes Al-Jon Distributor

Providing Sales, Parts, Service,
and Complete Machine Rebuilds

2024R ADV 525 Landfill Compactor Exchange S/N 14952

Date: April 17th, 2024

Seller:

Tri County Equipment and Repair
21722 Cannonsville Rd.
Pierson, MI 49339

Contact: Mike Sanders

E-mail: Mike@tricountyeq.com

Purchaser:

City of Sallisaw
200 E. 4th St.

Sallisaw, OK 74955

Contact: Jamie Phillips

E-mail: jphillips@sallisawok.org

Quantity	Description	Price
One (1) Remanufactured ADV 525 Landfill Compactor exchange for current Tier 2	Engine: Remanufactured CAT C15, Tier 3 Final Drives: Reman Funk P120 Wheels: 1.5" I-Beam Wheels, Hard-Faced Edges, with NEW 8" MacPactor Diamond Cleats in a 4 x 8 all traction pattern Blade: Remanufactured 15'3" Semi-U Blade with New cutting edges.	Machine Price: \$ 625,000 Fire Suppression: Incl. Freight: \$ 30,000 Pierson, MI to Sallisaw, OK and Return Trade In: \$ 40,000 Total Delivered Price: \$ 615,000 Options: Lincoln auto greaser: \$ 3,000
Warranty: Total machine: 6 months / Unlimited hours Powertrain: 3 years / 6,000 hours Hydraulic Hoses: 2 years		

Note: Prices valid for 30 days

Authorized Purchaser

Date

AGENDA ITEM COMMENTARY

Meeting Date: May 13, 2024
Board: Sallisaw Municipal Authority
Subject: Purchase of Landfill Compactor

ITEM TITLE: Discuss and consider approval of SMA Resolution 2024-05, *A Resolution Authorizing Execution of a Lease Purchase Agreement on Equipment (Compactor)*

INITIATOR: General Manager
Landfill Superintendent

STAFF INFORMATION SOURCE: Landfill Superintendent

BACKGROUND: Approval of this resolution will allow the purchase of the landfill compactor equipment to be completed via a lease purchase agreement, executed at the time the equipment is delivered.

EXHIBITS: 1. 2024-05 - COMPACTOR PURCHASE

KEY ISSUES: None

FUNDING SOURCE: Sallisaw Municipal Authority, Lease Purchase Agreement

RECOMMENDATION: Approval of Resolution 2024-05.

RESOLUTION NO. 2024-05

A RESOLUTION AUTHORIZING EXECUTION OF A LEASE PURCHASE AGREEMENT ON EQUIPMENT

WHEREAS, the Sallisaw Municipal Authority is in need of one (1), Remanufactured Aljon ADV 525 Landfill Compactor, and

WHEREAS, the Sallisaw Municipal Authority has an opportunity to enter into a lease purchase agreement on one (1), Remanufactured Aljon ADV 525 Landfill Compactor, in the amount of \$618,000.00; and does not desire to purchase said equipment with cash.

NOW, THEREFORE, BE IT RESOLVED by the Trustees of the Sallisaw Municipal Authority:

That the Sallisaw Municipal Authority lease from Tri County Equipment and Repair of Pierson, Michigan, according to the terms of a certain lease purchase agreement for a term of seventy-two (72) months, and renewable thereafter, with a purchase price of \$618,000.00 set forth therein, one (1), Remanufactured Aljon ADV 525 Landfill Compactor.

BE IT FURTHER RESOLVED THAT THE SAID TRUSTEES OF THE SALLISAW MUNICIPAL AUTHORITY, finds, determines, and declares that Ernie Martens, Chairman of the Sallisaw Municipal Authority, be and he is hereby authorized and directed to execute said lease purchase agreement for the Sallisaw Municipal Authority.

PASSED AND APPROVED this 13th day of May, 2024.

SALLISAW MUNICIPAL AUTHORITY

Ernie Martens, Chairman

ATTEST:

Kim Jamison, Secretary

(SEAL)

AGENDA ITEM COMMENTARY

Meeting Date: May 13, 2024
Board: Sallisaw Municipal Authority
Subject:

ITEM TITLE: Consider Approval of Resolution 2024-06; *A Resolution Adopting Rates and Fees for the Telecommunications Services Known as DiamondNet, Establishing Certain Rates and Fees for the Sallisaw Municipal Authority, and Superseding Previous Resolutions*

INITIATOR: Director of Finance

STAFF INFORMATION SOURCE: City Staff

BACKGROUND: This resolution reflects proposed rate changes to various items previously adopted in the Master Fee Schedule. The video rate changes are needed to allow us to remain as close to break even as possible on video rates. Over the last couple of years, video rates, along with re-transmission fees, have eroded our revenue base for video. This resolution also established our new Gigabyte Internet packages. Changes will be effective June 21, 2024.

EXHIBITS: 1. DNet Rates_SMA Resolution
2. Master DNet Rate Schedule for adjustments

KEY ISSUES: For Video, we have the following changes:

- \$3 increase for Digital Basic for Residential and Commercial Subs
- \$2 increase for Digital Advanced for Residential and Commercial Subs

For Internet, we have the following changes:

- RES Wave7: Leave all W7 subs as is until they are reassigned to the Calix tiers.
- RES 100M: Decrease price from \$59.95 to \$54.95.
- RES 150M: Decrease price from \$79.95 to \$74.95 and increase speed from 150M to 200M.
- RES 200M: Decrease price from \$99.95 to \$84.95 and increase speed from 200M to 1G.
- RES 50M: Transition from 50M to 100M with a transitional price of \$39.95 to \$54.95 after 3 months.
- COM 50M: Increase price from \$59.95 to \$64.95.
- COM 100M: Decrease price from \$89.95 to \$79.95.
- COM 200M: Increase speed from 200M to 250M with no price change.
- COM 1G: Offer for \$399.95

FUNDING SOURCE:

RECOMMENDATION: Staff recommends approval of Resolution 2024-06

RESOLUTION 2024-06

A RESOLUTION AMENDING THE TELECOMMUNICATIONS RATE SCHEDULE FOR THE SALLISAW MUNICIPAL AUTHORITY, AND SUPERSEDING PREVIOUS RESOLUTIONS

WHEREAS, certain rates and fees charged to subscribers of the telecommunications system known as DiamondNet have previously been adopted by the Sallisaw Municipal Authority in prior resolutions; and

WHEREAS, certain rates and fees now need to be adjusted or added to the Rate Schedule; and

WHEREAS, the General Manager of the Authority has reviewed these rates and fees with the Trustees and the Trustees of the Sallisaw Municipal Authority have determined the rates and fees are necessary; and

WHEREAS, the Board of Trustees may at any time adjust or amend all or portions of the Telecommunications Rate Schedule and set certain rates and fees in separate resolutions if needed.

NOW, THEREFORE, BE IT RESOLVED BY THE TRUSTEES OF THE SALLISAW MUNICIPAL AUTHORITY AS FOLLOWS:

Section 1: The rates and fees charged to subscribers of the telecommunications system known as DiamondNet shall be amended in its entirety to reflect the following rates and fees as provided in Exhibit “A” attached hereto.

Section 2: Supersede Previous Resolutions. This resolution shall supersede in its entirety these rates and fees that may have previously been established in prior resolutions.

Section 3: Effective Date. The rate and fee adjustments and amendments of this resolution shall become effective on June 21, 2024.

PASSED AND APPROVED by the Trustees of the Sallisaw Municipal Authority, Sallisaw, Oklahoma on the 13th day of May 2024.

SALLISAW MUNICIPAL AUTHORITY

By: _____
ERNIE MARTENS, Chairman

ATTEST:

Kim Jamison, Secretary
(SEAL)

City of Sallisaw & Sallisaw Municipal Authority
Telecommunications Rate and Fee Schedule
Exhibit A

Effective June 21, 2024

All rates and fees are charged monthly unless otherwise noted

Rate Code	Description	Monthly Rate	New Rate/Fee	
Residential and Commercial Video Packages				
TP1	DiamondNet Triple Play -Basic (Residential Only)			
	DiamondNet Triple-Play (\$4.90 discount)	\$ 117.95	\$ 120.95	
	Digital Basic Video(006), 20Mbps Internet(240) & Residential Phone Package(TRU)			
	With Internet TP40MB(242)	\$ 137.95	\$ 140.95	
	With Internet TP60MB(243)	\$ 157.95	\$ 160.95	
	With Internet TP80MB(244)	\$ 182.95	\$ 185.95	
	With Internet TP Adv 50MB(245)		\$125.95	
	With Internet TP Adv 100MB(246)		\$140.95	
	With Internet TP Adv 150MB(247)		\$160.95	
	With Internet TP Adv 200MB(248)		\$170.95	
TP2	DiamondNet Triple Play -Advanced (Residential Only)			
	DiamondNet Triple-Play (\$4.90 discount)	\$ 129.95	\$ 131.95	
	Digital Advanced Video(010), 20Mbps Internet(240) & Residential Phone Package(TRU)			
	With Internet TP40MB(242)	\$ 149.95	\$ 151.95	
	With Internet TP60MB(243)	\$ 169.95	\$ 171.95	
	With Internet TP80MB(244)	\$ 194.95	\$ 196.95	
	With Internet TP Adv 50MB(245)		\$136.95	
	With Internet TP Adv 100MB(246)		\$151.95	
	With Internet TP Adv 150MB(247)		\$171.95	
	With Internet TP Adv 200MB(248)		\$181.95	
DP1	Double Play Residential			
	DiamondNet Double Play (\$2.95 discount)	\$ 89.95	\$ 92.95	
	Digital Basic Video(006) & 20 Mbps Internet(240)			
	With Internet DP40MB(242)	\$ 109.95	\$ 112.95	
	With Internet DP60MB(243)	\$ 129.95	\$ 132.95	
	With Internet DP80MB(244)	\$ 154.95	\$ 157.95	
	With Internet TP Adv 50MB(245)		\$97.95	
	With Internet TP Adv 100MB(246)		\$112.95	
	With Internet TP Adv 150MB(247)		\$132.95	
	With Internet TP Adv 200MB(248)		\$142.95	
DPB	Double Play Basic Commercial			
	DiamondNet Double Play (\$2.95 discount)		\$112.95	
	Digital Basic Video(050) & 10 Mbps Internet(250)			
	With Internet DP20MB(251)		\$147.95	
	With Internet DP40MB(253)		\$177.95	

	With Internet DP50MB(252)	\$214.95
	With Internet DP100MB(254)	\$333.00
	With Internet DP Adv 50MB(256)	\$122.95
	With Internet DP Adv 100MB(257)	\$137.95
	With Internet DP Adv 200MB(258)	\$217.95
	With Internet DP Adv 1 GB(259)	\$457.95

DPA	Double Play Advanced Commercial	
	DiamondNet Double Play (\$2.95 discount)	\$139.95
	Digital Advanced Video(051) & 10 Mbps Internet(250)	
	With Internet DP20MB(251)	\$174.95
	With Internet DP40MB(253)	\$204.95
	With Internet DP50MB(252)	\$241.95
	With Internet DP100MB(254)	\$360.00
	With Internet DP Adv 50MB(256)	\$149.95
	With Internet DP Adv 100MB(257)	\$164.95
	With Internet DP Adv 200MB(258)	\$244.95
	With Internet DP Adv 1 GB(259)	\$484.95

006	Digital Basic (65 channels)	\$57.95	\$60.95
010	Digital Advanced	\$69.95	\$71.95

Equipment		
301	SD / HD Converter-No DVR (included with DB)	Included
302	SD / HD Converter-No DVR - Additional	\$ 2.95
303	250GB HD DVR -Up to 250GB	\$ 10.00
305	Digital HD Converter No DVR (Monthly)	\$ 8.00
306	Digital Cable Card Lease (monthly)	\$ 5.95
307	High Capacity HD DVR 250GB+	\$ 16.00
no change	Damaged or Unusable Converter Boxes (Each)	Billed at Cost
no change	Unreturned SD & HD Converters (Each)	Billed at Cost

Commercial Video Packages

050	Digital Basic (5 outlets included)	\$57.95	\$60.95
051	Digital Advanced (5 outlets included)	\$85.95	\$87.95
052	Commercial Music Only (Per Digital Box)	\$ 58.95	
057	Additional Outlets (per outlet)	\$ 9.95	

Commercial Bulk Video Packages

801	Bulk Rate (Per Unit)	\$ 10.00
800	Bulk Rate (Per Unit - All 3 Services)	\$ 9.00
802	HBO (per unit)	\$ 4.25
803	Cinemax (per unit)	\$ 4.00
804	Showtime/TMC (per unit)	\$ 4.00
805	Starz/Encore (per unit)	\$ 4.00

Digital Tiers

011	Games & Sports Tier	\$ 5.95
014	High Definition Basic Tier	NC

Premium Movie and Pay Per View (PPV)

101	HBO	\$	18.00
102	Showtime Unlimited	\$	13.00
103	Cinemax	\$	13.00
104	Starz Super Pak	\$	13.00
	PPV Movie (6 Hour Block)	\$	9.95
	Discount 1 premiums	\$	(3.00)
	Discount 2 premiums	\$	(6.00)
	Discount 3 premiums	\$	(9.00)
	Discount 4 premiums	\$	(14.00)

Other Video Fees (Applies to all video accounts)

001	Copyright Fee per customer	\$	0.65
000	FCC Fee per customer	\$	0.09
008	Retransmission Fee per customer	Billed at Cost	

Residential and Commercial Internet Packages

Residential High-Speed Internet (Fiber)

240	20 MB 20/10	\$	34.95	
242	40 MB 40/20	\$	54.95	
243	60 MB 60/30	\$	74.95	
244	80 MB 80/40	\$	99.95	
245	Res Advanced 50 MB 50/12.5¹	\$	39.95	\$ 54.95
246	Res Advanced 100 MB 100/25 ¹	\$	59.95	\$ 54.95
247	Res Advanced 150 200 MB	\$	79.95	\$ 74.95
248	Res Advanced Gaming 200 MB 200/100-1GB (Res Only) ¹	\$	99.95	\$ 84.95

All residential Internet packages include 5 email accts

¹Service subject to availability

Commercial High-Speed Internet (Fiber)

250	10 MB 10/10	\$	54.95	
251	20 MB 20/20	\$	89.95	
253	40 MB 40/40	\$	119.95	
252	50 MB 50/50	\$	156.95	
254	100 MB 100/100 symetrical	\$	275.00	
255	1GB Commercial symetrical	\$	799.00	
256	Com Advanced 50 MB 50/50 ³	\$	59.95	\$ 64.95
257	Com Advanced 100 MB 100/100 ³	\$	89.95	\$ 79.95
258	Com Advanced 200 250 MB	\$	159.95	No \$ Change
259	Com Advanced 1 GB	\$	399.95	New
	Single Static IP Address	NC		
205	Static IP Address - Additional ²	\$	5.00	each
210	Point to Point Intranet (5 Mbps) ³	\$	150.00	
211	Point to Point Intranet (10 Mbps) ³	\$	200.00	
212	Point to Point Setup Fee	\$	300.00	

² All commercial Internet packages include 1 static IP if needed

³ Service subject to availability

DiamondNet Wireless (Not used for Marble City Accounts)

DW1	1 Mbps Wireless	\$	29.95
DW2	3 Mbps Wireless	\$	39.95
DW3	5 Mbps Wireless	\$	49.95
DW4	10 Mbps Wireless (limited availability)	\$	75.95
DW5	20 Mbps Wireless (limited availability)	\$	125.95
	Wireless Standard Install	\$	100.00
	Wireless standard install with router	\$	125.00

Residential and Commercial Phone Packages

TLA	Business Advanced with Unlimited LD	\$	35.95
TAM	Business Advanced with Metered LD .02/min	\$	27.95
TBU	Business Basic Service with Unlimited LD	\$	27.95
TBU	Must purchase 1 TLA package		
TBM	Business Basic Service with metered LD .02/min	\$	22.95
TBM	Must purchase 1 TAM package		
TLE	Business Executive with Unlimited LD	\$	45.95
TEM	Business Executive with Metered LD .02/min	\$	35.95
TAC	Activation Fee (per line) One time Fee	\$	5.00
TS3	Business Call Path Local Metered LD .02/min	\$	599.00
	Ad Tran equipment, one time cost	\$	500.00
	Installation, one time cost	\$	349.00
TS7	Direct Inward Dialing (DIDs) (10:1 ratio) cost each	\$	0.23
TRU	Residential Unlimited. All features and unlimited LD	\$	29.95
TRB	Residential Basic. All features with metered LD @ .02/ min	\$	20.95
TLL	Residential Life Line (bare line no features)	\$	10.00
TAC	Activation Fee (per line) One time Fee	\$	5.00
	Change of Address (Transfer Fee)	\$	10.00
	Change Telephone Book Listing	\$	10.00
	Change Telephone Number	\$	10.00
	Disconnect Toll Free Number	\$	10.00
	Add Additional Line	\$	10.00
	Line Disconnect	\$	10.00
	Toll Free Change, Termination of Number	\$	10.00
	Toll Free Number Add LNP	\$	10.00
	Toll Free Add New Number	\$	10.00
	Migrate Residential Phone to Office	\$	10.00
	Add Extension to Hosted	\$	10.00
	Misc Enterprise Add On (Momentum Service)	Cost	

Installation, Repair and Other Charges

658	Activation Fee (applies to all services)	\$	19.95	
601	Standard Install - Pre-wired	\$	19.95	each
602	Standard Install - Unwired (up to 3 outlets)	\$	39.95	per hour

603	HDTV Install/Upgrade	\$	9.95	per call
604	Custom Install Hourly Rate	\$	40.00	
605	Change of Service - Technician Required	\$	9.95	each
606	Change of Service - Electronic	No Charge		each
607	Additional/Relocate Outlet - At Initial Install	\$	9.95	each
608	Additional/Relocate Outlet - Separate Trip	\$	19.95	
NSF	NSF Returned Check Fee	\$	25.00	each
LCG	Late Fee (applied on total due)		1.5%	each
610	Reconnect Fee (Non Pay Accounts)	\$	25.00	
614	Wall Fish - Additional Charge Per Outlet	\$	50.00	each
615	Wire Maintenance (per month)	\$	3.95	each
616	Service Call without Maintenance Plan	\$	29.95	
617	Network Interface Card (subject to sales tax)	\$	19.95	each
620	HDMI Cable 6 ft	\$	14.95	each
621	HDMI Cable 12 ft	\$	19.95	each
622	Router Setup (Non-Dnet sale)	\$	19.95	each
623	Router Lease (subject to sales tax)	\$	3.95	each
304	Remote Control (Replacement or Additional)	\$	5.00	
624	Calix Range Extender (per month)		\$4.95	

Rate/Fee Schedule Notes:

All rates and fees are charged monthly unless otherwise noted.

~~Item deleted from rate schedule~~ - (Represents items changed or deleted from schedule)



AGENDA ITEM COMMENTARY

Meeting Date: May 13, 2024
Board: Sallisaw Municipal Authority
Subject: Rodeo Grounds Lease

ITEM TITLE: Discussion and possible action on Lease Agreement between Cadena Entertainment, LLC and The Sallisaw Municipal Authority for use of rodeo grounds on June 8 and 9, 2024 for the X Metal Riders - Moto Xtreme Circus and authorize the City Attorney and/or City Clerk to finalize agreement requirements

INITIATOR: Moto Extreme Circus

STAFF INFORMATION SOURCE: City Clerk
City Attorney

BACKGROUND: Moto XTREME Circus has requested to use the rodeo grounds on June 8th and June 9th. They are a Texas-based company and must be registered to do business in Oklahoma. At the time of posting the agendas, they had not provided insurance naming the SMA as an additional insured. They stated that because there is a cost to do so, they do not want to spend the money unless they know that they are able to use the arena. Also, at the time of posting, proof that they had completed the registration with the State of Oklahoma had not been provided. A lease agreement is being drafted.

EXHIBITS:

KEY ISSUES:

FUNDING SOURCE: N/A

RECOMMENDATION: